



The Best Damn Chapter. Anywhere.

L'OLIVIER RESTAURANT 465 DAVIS COURT | EVERY WEDNESDAY 7:30AM – 9:00AM

www.BNIembarcadero.com

Join the Best Damn Power Groups Anywhere.

BNI Embarcadero is dedicated to growing each member's business through the collective power of power groups. To find out how to find the right power group for you, send an email to any of the addresses below.

Professional B2B Services: pros@bniembarcadero.com

Financial/Legal Services: legal@bniembarcadero.com

Marketing Makeover Services: marketing@bniembarcadero.com

Health & Beauty Services: health@bniembarcadero.com

Relocation Services: relocation@bniembarcadero.com

Tech Power Team Services: techpower@bniembarcadero.com

Find a Member by Power Team

Financial/Legal/Insurance Services

Shane K. Anderies (Employment)

Kate Antonini (Credit Card Processing)

Jerry Becerra (Business/Commercial Insurance)

Wayne Allen Cameron (Tax Consultant)

Jessma Evans (Bookkeeping)

Julia Ten Eyck (Family)

Reno Fernandez (Bankruptcy)

Robert P. Gates (Business and Real Estate)

Dan Joraanstad (Financial Advisor)

John E. Kalin (Personal Injury)

Ron Micuch (Banking Services)

Christopher Morales (Criminal)

Dennis Nix (Life, Long Term Care and Disability)

Carlos Ramirez (Health)

Richard Reinholdt (Property & Casualty)

Allen Sowle (Estate Planning)

Angela D. Warren (Immigration)

Daniel Wheeler (Intellectual Property)

Nancy Yeh (Payroll Services)

Health & Beauty Services

Cathy Cohn (Nutritionist)

Mike Hack (Dentist)

Kay Heatherly (Hypnotherapist)

Shianne Lombard (Personal Trainer)

Laura Sheehan (Chiropractor)

Adam Wiscomb (Acupuncturist)

Marketing Makeover Services

Pam Card (Online Marketing)

Bradley Charbonneau (Web Design)

Lauren Deane Evans (Art Direction & Graphics)

Linda Gordon (Promotional Products)

Mischa Purcell (Photographer)

Phil Siegel (Public Relations)

Seth Tajbakhsh (Printing and Copying)

Marty Wall (Signage)

Gil Zeimer (Copywriting)

Professional B2B Services

Amy Harcourt (Bike Commuting)

Daniel Kim (Copiers)

Kathy Olberts (Certified Career Coach)

Seph Paul (Professional Organizer)

Isabella Schwarzinger (Employment Agency)

Jo Ann Wall (Transcriptions)

Relocation Services

Mara Aaberg (Commercial Real Estate)

Adam Barnum (General Contractor)

Nancy Bramwell (Window Treatments & Fabric)

Kevin Casey (Mortgage Broker)

Bill Evans (Moving Company)

Steven Favreau (Interior Design)

Jonas Judd (Property Management)

Joshua Larson (Architect)

Yemi Martins (Commercial Cleaning)

Thomas Redmond (Residential Real Estate)

Tech Power Team Services

Adrienne Dale (Computer Software Consultant)

Joe Heavey (Mac Support)

Michael T. Heylin (PC Support)

Joe Markert (IT Services)

Bart Saling (Communications Technology)

Ray Simon (Computer Software Sales)

Meet Our Volunteer Leadership Committee

(10/1/11 – 3/31/12 Term)

President	Adrienne Dale
Vice President	Ron Micuch
Secretary	Julia Ten Eyck
Treasurer	Jessma Evans
Education	Dennis Nix
Membership	Mike Heylin (new members) Linda Gordon and Dennis Nix (current members)
Mentor Coordinators	Gil Zeimer, Kate Antonini
Webmaster	Bradley Charbonneau
Design & Marketing	Lauren Deane Evans
Visitor Hosts	Tom Redmond (Chair), Bart Saling, Allen Sowle, Nancy Yeh
Social Committee	Dan Joraanstad (Chair), Cathy Cohn, Phil Siegel
Timekeeper	Josh Larson
Facilities Manager	Joe Heavey
Go for the Gold	Jo Ann Wall
Card Boxes	Adam Wiscomb
E-Newsletter	Bradley Charbonneau
Restaurant Liaison	Kay Heatherly

Top Chapter Open Positions

Caterer	Hair Dresser
Corporate Financing	Home Inspector
Electrician	House Cleaning
Event Planner	Landscape Services
Florist	Office Furniture Sales



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The Secret Is Givers Gain.

The Technique Is Word-of-Mouth Referrals.

The Holy Grail is BNI Embarcadero.

We like to think of our chapter as a company of more than 60 highly skilled people that closes over \$1 million dollars per year through word-of-mouth referrals and personal contacts.

We're proud to be the largest BNI chapter on the West Coast with a history of helping to grow each other's business, one referral at a time. Some members report that as much as 70% of their business is obtained through word-of-mouth marketing.

If you see a fit for your services in our chapter, we encourage you to complete a membership application. **Remember that BNI allows only one member per profession.** But if someone in your profession is already represented, please contact the Membership Chair to find out if you may still be able to join. Often, similar professions with a different emphasis can benefit us all. So when in doubt, PLEASE ASK.

Questions?

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Thank you for visiting.



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